# **John J. Doe**

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**EDUCATION**

**California Polytechnic State University – Orfalea College of Business San Luis Obispo, CA**

*Bachelor of Science in Business Administration, Finance w/ Honors* June 2019

* **GPA:** 3.90 / 4.00; ACT: 32 (98th Percentile)
* **Honors:** University Honors Program, Presidents List 2/2, Dean’s List 8/8, National Society of Collegiate Scholars, Golden Key Honors Society, Order of Omega
* **Relevant Coursework:** Computer Apps in Finance (VBA), Programming for Econ & Analytics (Python), Advanced Corporate Finance, Security Analysis, Accounting, Economics, Fixed Income Securities

**WORK & LEADERSHIP EXPERIENCE**

**The Delta Chi Fraternity** **San Luis Obispo, CA**

*President* Apr 2018 – Current

* Oversee $200k budget and risk management of Cal Poly’s largest 130+ member Fraternity
* Lead Executive Board of 7 brothers and represent chapter to the IFC, University and Law Enforcement
* Achieve consistent recognition for 1st or 2nd highest average member GPA in IFC among 15 other organizations

**Cal Poly Investment Banking Society** **San Luis Obispo, CA**

*Director of Growth and Recruitment* Apr 2018 – Current

* Participated in restructuring of organization including outlining new goals, roles, responsibilities and design
* Recruit members for & instruct Banking 101 class; mentor students and lead the ‘Recruitment Track Team’

**Goldman Sachs Investment Banking Case Competition** **San Luis Obispo, CA**

*1st Place (Team of 4)* Feb 2018 – Feb 2018

* Developed strategic valuation for tech M&A utilizing Merger Model, DCF, Accretion/Dilution, Comps
* Presented recommendations at finalist event to judges from Goldman Sachs; Harvest Management; de Werd

**Commerce Bank of Washington – Zion Bancorp ($58B AUM)** **Seattle, WA**

*Intern* Jun 2017 – Aug 2017

* Intern in charge of analytical tasks delegated by varying department heads within the commercial bank
* Non-Profit RFP Bid
	+ Collaborated with a team to develop terms of a lending proposal for a non-profit company
	+ Analyzed financial statements using ratio analysis to determine feasibility of a $3mil real estate loan

**VOLUNTEER SERVICE**

**Cal Poly Orfalea College of Business** **San Luis Obispo, CA**

*1st Year Peer Mentor* Sep 2017 – Current

* Paired with 4 Freshman students to provide a resource regarding classes, clubs, social life, registration, major, etc.
* Goals to improve community involvement, retention rate, and mental health

**Athletes for Kids** **Sammamish, WA**

*Youth Mentor* Dec 2013 – Jun 2015

* Built and modeled a healthy relationship with a middle school “buddy” suffering from a developmental disability
* Met weekly to earn 100+ volunteer hours over the course of mentorship

**ACTIVITIES & INTERESTS**

**Activities:** Honors Program Open House Rep, Business in Brazil (Study Abroad), Orfalea International Business Tour (Tokyo/Taipei), Investment Banking Society, Delta Chi Fraternity, High School Varsity & Club Lacrosse

**Interests:** Boating | Golf | Seahawks | Music Festivals | Movies | Cooking