



Suggested Courses for Economics (ECON) Transfer Students

1) Major Course Options:

- *ECON 311: Intermediate Microeconomics I
- ECON Elective: ECON 303 OR ECON 337

2) Support Course Options:

- *STAT 301: Statistics I
- BUS 391 (this is one of the options for the Computer Science Requirement – will have to take BUS 392 also)
OR CSC 101 (another Computer Science Requirement option, won't also have to take BUS 392)

3) General Education (GE) Course Options:

- GE: Upper-Division B · GE: Upper-Division C · GE: Upper-Division D

Other courses:

- BUS 206 – Career Readiness & Professionalism I

For planning purposes, refer to the [Tentative Course Offerings](#) for the planned course offerings by quarter

*Course is required or strongly recommended in Fall 2022 due to prerequisites
^Will need to check prerequisites for this course, although recommended to do so for all courses.

Important Information:

- It is recommended that you enroll in 12 – 18 units
- The [Graduation Writing Requirement \(GWR\)](#) must be fulfilled before graduation by either enrolling in a GWR-certified, upper-division course (which can double-count with the Upper-Division C) OR by completing the GWR Portfolio. For more information on the GWR Portfolio, click [here](#).
- To find out which classes can satisfy the GWR, select "Expand Filters" in the upper right-hand corner of the Schedule Builder screen and search by GWR.

- The [United States Cultural Pluralism \(USCP\)](#) requirement must be satisfied before graduation. USCP courses may double-count with a remaining GE requirement and are searchable on Schedule Builder.
- [Credit/No Credit](#): You have the option of taking a GE or Free Elective class credit/no credit (CR/NC). Keep in mind that although you can take up to 16 units credit/no credit, *only 4 of the units* may be used toward a GE. The other 12 units can go toward free elective or minor courses. Your major, support and concentration courses may never be taken credit/no credit in OCOB.

Recommended Courses – Based on Concentrations

ECON students do not need to declare a concentration but if you are thinking of a specific concentration, we recommend starting as soon as possible with the following course(s) based on each concentration. If ECON students do not declare a concentration they will be required to take the General Economics option. Check out our website to learn more about each concentration option:

<https://www.cob.calpoly.edu/student-services/concentration-declaration/>

Accounting

BUS 319: Accounting Information Systems

BUS 320: Federal Income Taxation for Individuals.

BUS 321: Intermediate Accounting I

Consumer Packaging

BUS 346: Principles of Marketing (prerequisite for BUS 418, BUS 396: concentration courses)

ITP 234: Packaging Design Fundamentals

^ITP 330: Packaging Fundamentals (also satisfies Upper-Division B)

Entrepreneurship

BUS 310: Introduction to Entrepreneurship

BUS 346: Principles of Marketing (prerequisite for BUS 418 concentration course)

BUS 342: Fundamentals of Corporate Finance (prerequisite for BUS 330 concentration course)

Finance

STAT 252: Statistical Inference for Management II (prerequisite for BUS 342)

BUS 391: Information Systems (prerequisite for BUS 439 and BUS 431)

BUS 342: Fundamentals of Corporate Finance (prerequisite for BUS 439 and 431 concentration courses)

ECON 339: Econometrics or STAT 324: Applied Regression Analysis. (ECON 339 also counts for the Accounting/ECON elective in the concentration).

Information Systems (IS)

BUS 391: Information Systems (prerequisite for BUS 392 concentration course)

Note: Concentration courses only offered specific quarters, encouraged to declare concentration ASAP. Check out the tentative course offerings document [here](#).

Marketing

BUS 346: Principles of Marketing (prerequisite for several concentration courses)

BUS 347: Professional Selling Skills (Marketing approved elective)

Management & Human Resources (HR)

BUS 387: Organizational Behavior (Intro to HR, prerequisite to HR courses)

BUS 382: Leadership and Organizations

BUS 384: Human Resources Management

BUS 310: Introduction to Entrepreneurship (Management & Human Resources approved elective)

Real Estate Finance (REF)

STAT 252: Statistical Inference for Management II (prerequisite for BUS 342 major course)

ECON 311: Intermediate Microeconomics I (REF approved elective; prerequisite for ECON 434)

BUS 391: Information Systems (prerequisite for BUS 439)

BUS 342: Fundamentals of Corporate Finance (prerequisite for BUS 439 concentration course)

Quantitative Analysis

STAT 252: Statistical Inference for Management II (prerequisite STAT 331)

Look at concentration course options for preferred track (analytics, statistics & decision analysis, and mathematical foundations)

General Economics

Requirements: 8 Units of 300-400 level ECON Coursework & 20 units of ANY 300-400 level Coursework

- Start with any 300-400 level ECON class
- Start with any 300-400 level class

Additional Notes, Tips, Tricks, and More

- Always check course prerequisites. This can be done by searching a class name in the top right search bar of this page
<http://www.catalog.calpoly.edu/>
- Complete support courses as soon as possible.
- GE Areas: B4 and Lower Division D2 are built into your curriculum under support courses (but may not have been fulfilled by support courses taken outside of Cal Poly).
- Cal Poly has a first-round enrollment capacity of 18 units and a second round enrollment capacity of 22 units.
 - When you are enrolling, try to prioritize classes that will be harder to get into and then save the rest for open enrollment.
- Students can sometimes double count degree requirements. Double counting occurs when one class satisfies two degree-requirements.
- Check in with the Student Services Office at least once a quarter to ensure that you are on track towards degree completion
- More on BUS 206: Career Readiness and Professional Development
 - There are sections designed specifically for new Transfer Students. They focus on concentration exploration and foundational skills to be competitive for internships.
 - *Class Sections will be announced during Transfer SLO Days.*

Student Services Information:

- 03-100 Orfalea Student Services
- cobadvis@calpoly.edu
- Student Services General Number: (805) 756-2601
- Website: www.cob.calpoly.edu/student-services/
- Chris Ainsworth: Academic Advisor dedicated to supporting transfer students. He can be reached at ctainswo@calpoly.edu