



**Suggested Courses for
Business Administration (BUS)
2021 – 2022 Catalog**

1) Major Course Options:

- BUS 206: Career Readiness and Professional Development (2-units)
- BUS 346: Principles of Marketing
- BUS 387: Organizational Behavior
- BUS 391: Information Systems
- BUS 404: Governmental and Social Influences on Business
- Technology Management Requirement, select one of the following:
 - ^ITP 303: Lean Six Sigma Green Belt
 - ^ITP 330: Packaging Fundamentals (also satisfies Upper-Division B)
 - ^ITP 341: Technology Management (also satisfies Upper-Division B)
 - ^ITP 371: Supply Chain Management in Manufacturing and Services
- International Business Requirement, select one of the following:
 - BUS 301: Global Financial Institutions and Markets
 - BUS 302: International and Cross-Cultural ManagementCheck tentative course offerings for BUS 303, BUS 304, BUS 410, BUS 446, and ECON 330.

2) Support Course Options:

- *STAT 252: Statistical Inference for Management II (5-units)

3) General Education (GE) Course Options:

- GE: Upper-Division B
- GE: Upper-Division C
- GE: Upper-Division D
- For planning purposes, refer to the [Tentative Course Offerings](#) for the planned course offerings by quarter

*Course is required or strongly recommended in Fall 2021 due to prerequisites
^Will need to check prerequisites for this course, although recommended to do so for all courses.

Important Information:

- It is recommended that you enroll in 12 – 18 units
- The [Graduation Writing Requirement \(GWR\)](#) must be fulfilled before graduation by either enrolling in a GWR-certified, upper-division course (which can double-count with the Upper-Division C) OR by completing the GWR Portfolio. For more information on the GWR Portfolio, click [here](#).
- To find out which classes can satisfy the GWR, select "Expand Filters" in the upper right-hand corner of the Schedule Builder screen and search by GWR.
- The [United States Cultural Pluralism \(USCP\)](#) requirement must be satisfied before graduation. USCP courses may double-count with a remaining GE requirement and are searchable on Schedule Builder.
- [Credit/No Credit](#): You have the option of taking a GE or Free Elective class credit/no credit (CR/NC). Keep in mind that although you can take up to 16 units credit/no credit, *only 4 of the units* may be used toward a GE. The other 12 units can go toward free elective or minor courses. Your major, support, and concentration courses may never be taken credit/no credit in OCOB.

Recommended Courses – Based on Concentrations

Thinking of a specific concentration? We recommend starting as soon as possible with the following course(s) based on each concentration. Check out our website to learn more about each concentration option:

<https://www.cob.calpoly.edu/student-services/concentration-declaration/>

Accounting

BUS 319: Accounting Information Systems

BUS 320: Federal Income Taxation for Individuals. Permission Number Required. Contact OCOB Student Services if interested (cobadvis@calpoly.edu).

Consumer Packaging

BUS 346: Principles of Marketing (prerequisite for BUS 418, BUS 396 concentration courses)

ITP 234: Packaging Design Fundamentals

^ITP 330: Packaging Fundamentals (also satisfies Upper-Division B)

Entrepreneurship

BUS 310: Introduction to Entrepreneurship

BUS 346: Principles of Marketing (prerequisite for BUS 418 concentration course)

Finance

STAT 252: Statistical Inference for Management II (prerequisite for BUS 342)

BUS 391: Information Systems (prerequisite for BUS 439 and BUS 431)

Information Systems (IS)

BUS 391: Information Systems (prerequisite for BUS 392 concentration course)

Note: Need to declare concentration ASAP.

Marketing

BUS 346: Principles of Marketing (prerequisite for several concentration courses)

Management & Human Resources (HR)

BUS 387: Organizational Behavior (Intro to HR, prerequisite to HR courses)

BUS 310: Introduction to Entrepreneurship (Management & Human Resources approved elective)

Real Estate Finance (REF)

STAT 252: Statistical Inference for Management II (prerequisite for BUS 342 major course)

ECON 311: Intermediate Microeconomics I (REF approved elective; prerequisite for ECON 434)

BUS 391: Information Systems (prerequisite for BUS 439)

Quantitative Analysis

STAT 252: Statistical Inference for Management II (prerequisite STAT 331)

Look at concentration course options for preferred track (analytics, statistics & decision analysis, and mathematical foundations)

Additional Notes, Tips, Tricks, and More

- Always check course prerequisites. This can be done by searching a class name in the top right search bar of this page
<http://www.catalog.calpoly.edu/>
- Complete support courses as soon as possible.
- GE Areas: B4, Lower Division D2 and one GE Elective are built into your curriculum under support courses (but may not have been fulfilled by support courses taken outside of Cal Poly).
- Cal Poly has a first-round enrollment capacity of 18 units and a second-round enrollment capacity of 22 units.
 - For instance, STAT 252 is a five-unit class,
 - When you are enrolling, try to prioritize classes that will be harder to get into and then save the rest for open enrollment.

- Students can sometimes double count degree requirements. Double counting occurs when one class satisfies two degree-requirements. ITP 341 and ITP 330 can be double counted with your Upper-division B requirement. Keep in mind that you must have completed a chemistry or a physics course, respectively, as part of the prerequisites for these courses.
- Check in with the Student Services Office at least once a quarter to ensure that you are on track towards degree completion
- More on BUS 206: Career Readiness and Professional Development
 - There are sections designed specifically for new Transfer Students. They focus on concentration exploration and foundational skills to be competitive for internships.
 - *Class Sections will be announced during Transfer SLO Days.*

Student Services Information:

- 03-100 Orfalea Student Services
- cobadvis@calpoly.edu
- Student Services General Number: (805) 756-2601
- Website: www.cob.calpoly.edu/student-services/
- Chris Ainsworth: Academic Advisor dedicated to supporting transfer students. He can be reached at ctainswo@calpoly.edu