



## **Suggested Courses For Business Administration (BUS)**

Catalog Year: 17-19

Recommended you enroll in 12-16 units

### **Major Courses:**

- BUS 346: Principles of Marketing
- BUS 387: Organizational Behavior
- BUS 391: Information Systems
- BUS 404: Governmental and Social Influences on Business

### *Technology Management Requirement:*

- \*ITP 303: Lean Six Sigma Green Belt
- \*ITP 330: Packaging Fundamentals (also satisfies Area F)
- \*ITP 341: Technology Management (also satisfies Area F)
- \*ITP 371: Supply Chain Management in Manufacturing and Services

### *International Business Requirement:*

- BUS 301: Global Financial Institutions and Markets
- BUS 302: International and Cross-Cultural Management
- BUS 303: Introduction to International Business

### **Support Courses (if still needed, check Degree Progress Report):**

- STAT 252: Statistical Inference for Management II
- Economics Elective (300-400)
  - ECON 303: Economics of Poverty, Discrimination and Immigration (also satisfies D5)
  - ECON 304: Comparative Economic Systems (also satisfies Area D5)
  - ECON 337: Money, Banking and Credit

### **General Education (GE) Courses:**

- C4
- D5
- F

### **Other**

- BUS 206: Career Readiness and Professional Development - 1 Unit Free Elective Course designed specifically for new Transfer students. Focus on concentration exploration and foundational skills to be competitive for internships. Meets Mondays 10:10am-Noon.  
**Class #:** TBD **Instructors:** Yovani Alexander and Chelsea Kidwell

\*Will need to check prerequisites for this course, although recommended to do so for all courses.

### **Recommendations Based on Concentrations**

Thinking of a specific concentration? We recommend starting as soon as possible with the following course(s) based on each concentration. Check out our [website](#) to learn more about each concentration option:

## **Accounting**

BUS 319: Accounting Information Systems

## **Consumer Packaging**

BUS 346: Principles of Marketing (prerequisite for BUS 418 concentration course)

ITP 234: Packaging Design Fundamentals

\*ITP 330: Packaging Fundamentals (also satisfies Area F)

## **Entrepreneurship**

BUS 310: Introduction to Entrepreneurship

STAT 252: Statistical Inference for Management II (prerequisite for BUS 342)

BUS 346: Principles of Marketing (prerequisite for BUS 418 concentration course)

## **Finance**

STAT 252: Statistical Inference for Management II (prerequisite for BUS 342)

## **Information Systems**

BUS 391: Information Systems (prerequisite for BUS 392 concentration course)

## **Marketing**

BUS 346: Principles of Marketing (prerequisite for BUS 418 concentration course)

## **Management & Human Resources**

BUS 382: Organizations, People and Technology

BUS 384: Human Resources Management

## **Real Estate Finance**

STAT 252: Statistical Inference for Management II (prerequisite for BUS 342 major course)

ECON 311: Intermediate Microeconomics I (prerequisite for ECON 434)

## **Quantitative Analysis**

STAT 252: Statistical Inference for Management II

\*Will need to check prerequisites for this course, although recommended to do so for all courses.

## **Tips, Tricks, and More**

### **Student Services Information:**

- 03-100 Orfalea Student Services
- cobadvis@calpoly.edu
- Student Services General Number: (805) 756-2601
- Website: cob.calpoly.edu/studentservices
- Yovani Alexander: Academic advisor dedicated to supporting transfer students
  - [ylalexan@calpoly.edu](mailto:ylalexan@calpoly.edu)
  - (805) 756-1753

## Additional Notes:

### *Tips*

- Always check course prerequisites on the [catalog](#)
- Complete support courses as soon as possible.
- Cal Poly registration can be affected by courses such as BUS 206 and STAT 252. Cal Poly has a first round enrollment cap of 16 units and a second round enrollment cap of 22 units. For instance, STAT 252 is a five-unit class, so the Student Center will only allow you to register for 3 courses rather than the usual 4 courses. If you were to enroll in 4 courses, including STAT 252, the unit total would be 17, which is above the 16 unit cap for enrollment. So when you are enrolling, try to prioritize classes that will be harder to get into and then save the rest for open enrollment.
- Students can sometimes double count their requirements. Double counting occurs when one class satisfies two degree requirements. ECON 303 and ECON 304 will double count your ECON 300-400 level requirement with your D5, while also adding the 4 units to your free electives. In addition, ITP 341 and ITP 330 can be double counted with your Area F requirement. Keep in mind you must take a chemistry or a physics course, respectively, as part of the prerequisites for these courses.
- Check in with the Student Services Office at least once a quarter to ensure that you are on track

### *Informational*

- **Graduation Writing Requirement (GWR)**: must be fulfilled by enrolling in a GWR-approved, upper-division English course OR by registering for the Writing Proficiency Examination (WPE). To find out which classes are being offered that can be used to satisfy the GWR, please check "Show GWR Classes" in the "Select Course List" menu in PASS (Plan a Student Schedule).
- **United States Cultural Pluralism (USCP)**: requirement must be satisfied before graduation. You can search for classes in PASS that will allow you to satisfy both GE area and the USCP requirement.
- **Credit/ No Credit**: You have the option of taking a class credit/ no credit. Keep in mind that although you can take up to 16 units credit/no credit, but **only 4 of the units** may be used toward a GE. Your major and support courses may **never be taken credit/ no credit** in the Orfalea College of Business.