Suggested Courses For
Business Administration (BUS) Students

Recommended you enroll in 16-17 units

Catalog Year: 17-19

Major Courses:
- BUS 346: Principles of Marketing
- BUS 387: Organizational Behavior
- BUS 391: Information Systems
- BUS 404: Governmental and Social Influences on Business

Technology Management Requirement:
- *ITP 303 Lean Six Sigma Green Belt
- *ITP 330: Packaging Fundamentals (Area F)- completion of GE B3 via physics
- *ITP 341: Technology Management (Area F)- completion of GE B3 via college level CHEM
- *ITP 371 Supply Chain Management in Manufacturing and Services

International Business Requirement:
- BUS 301: Global Financial Institutions and Markets
- BUS 302: International and Cross Cultural Management
- BUS 303: Introduction to International Business
- BUS 410: The Legal Environment of International Business

Support Courses (if still needed, check Degree Progress Report):
- STAT 252: Statistical Inference for Management II
- Econ Elective (300-400)

Concentration Courses:
- See second page

General Education (GE) Courses:
- C4
- D5
- F (ITP 330 and ITP 341 is recommended to also cover Technology Management requirement)
- BUS 206: Career Readiness and Professional Development - 1 Unit Free Elective Course
designed specifically for new Transfer students. Focus on concentration exploration and
foundational skills to be competitive for internships. Meets Fridays 10:10am-Noon.
Class #: 8402 Instructor: Chelsea Kidwell

Additional Notes:
- * Double check Prerequisites
- Will need to check prerequisites for certain courses.
- Complete support courses as soon as possible.
- D5 cannot be fulfilled by a BUS course.
- The Graduation Writing Requirement (GWR) must be fulfilled by enrolling in a GWR-approved,
  upper-division English course OR by registering for the Writing Proficiency Examination (WPE).
  For GWR course information and WPE exam dates and registration, please see
  http://www.writingcenter.calpoly.edu/content/gwr/index. To find out which
classes are being offered in the Fall quarter that can be used to satisfy the GWR, please
check “Show GWR Classes” in the Select Course List menu in PASS.
- United States Cultural Pluralism (USCP) requirement must be satisfied before graduation.
  You can search for classes in PASS that will allow you to satisfy both GE area and the
  USCP requirement.
Recommendations based on Concentrations

Thinking of a specific concentration? We recommend starting with the following course(s) based on each concentration:

**Accounting**
BUS 319: Accounting Information Systems

**Consumer Packaging Solutions**
BUS 346: Principles of Marketing (Prerequisite for BUS 418 concentration course)

*ITP 326: Product Design and Development
*ITP 330: Packaging Fundamentals (Area F)

**Entrepreneurship**
BUS 310: Introduction to Entrepreneurship
BUS 346: Principles of Marketing (Prerequisite for BUS 418 concentration course)

**Finance**
STAT 252: Statistical Inference for Management II (Prerequisite for BUS 342)
BUS 319: Accounting Information Systems (Prerequisite for BUS 320)

**Information Systems**
BUS 391: Information Systems (Prerequisite to BUS 392 concentration course)

**Marketing**
BUS 346: Principles of Marketing (Prerequisite for BUS 418 concentration course)

**Management & Human Resources**
BUS 310: Introduction to Entrepreneurship (Approved Elective, others to select)
BUS 387: Organizational Behavior (Prerequisite for BUS concentration courses)

**Real Estate Finance**
STAT 252: Statistical Inference for Management II (Prerequisite for BUS 342 major course)

**Quantitative**
STAT 252: Statistical Inference for Management II

*Will need to check prerequisites for certain courses.

Check out our website to learn more about each concentration option:
www.cob.calpoly.edu/studentservices/majors-concentrations/

**Advising Center Information:**
- 03-100 Orfalea Student Services, cobadvis@calpoly.edu, (805) 756-2601, cob.calpoly.edu/studentservices
- Yovani Alexander, ylalexan@calpoly.edu, (805) 756-1753. Academic advisor dedicated to supporting transfer students.